



Exhibition Freight Handling Tariff

Estrel Convention Center Berlin 2026

(Not valid at the Expo Center City / Fairground Berlin)



General terms and conditions

§ 1

The exhibition freight handling tariff is valid for Estrel Hotel & Convention Centre (Sonnenallee 225, 12057 Berlin). It is not valid at the Expo Center City and the Berlin Exhibition Centre. The services to be carried out include, among other things, the transport to and from the exhibition as well as the completion of the necessary formalities for domestic and foreign countries.

Schenker reserves the right to allocate time slots for loading and unloading with logistics services at trade fairs and events via a traffic control program.

§ 2

The exhibition freight handling tariff will form the basis for all invoices by the forwarder.

Prices shown are maximum rates, Calculations 1 cbm = 250 kg, and exclude German VAT. Billing is based on the higher weight:

volume weight or real weight. If weight is not specified, flat rates apply. Please also note the minimum rates.

§ 3

In addition to the fairs and exhibition tariff all orders are undertaken strictly as per the latest version of the 'German Forwarders Terms and Conditions' (ADSp). All orders of cranes and heavy load orders are undertaken as per the 'BSK' - Terms and Conditions latest issue, copies of both terms are available on request.

§ 4

Shipments can only be accepted on a Freight prepaid basis up to 'free arrival exhibition ground'. In order to ensure timely and complete delivery to stand it is imperative each individual package marked with exhibitor's name, the name of the exhibition together with the hall and booth number and total quantity.

§ 5

Forwarding Agent Contractual Responsibilities and Liabilities:

- ends once the goods have been delivered to the exhibitors stand, whether the exhibitor is present or not. In the absence of written instructions to the contrary, goods may be delivered to the stand commencing on the first day of the official build-up period
- for storage during the exhibition of empty packing materials and / or freight commence with collection of same from the exhibitors stand and ends when the material has been returned at the close of the exhibition. Under no circumstances are goods to be left in cases labelled for empty case storage. In such instances no liability can be accepted for such goods. Goods which are required to be storage during the exhibition are to be separately declared and labelled as such.
- for freight at the close of the exhibition commences with its collection from the stand during the official dismantling period whether the exhibitor is present or not.

The surrendering of documents by the exhibitor at the Forwarders office and the acceptance of same does not constitute any admission responsibility or liability for freight which has not yet been collected from the stand.

Exhibitors are recommended to take out transport and storage insurance for their goods, details of such insurance can be obtained from the forwarder. Insurance cover over the storage of empty packing materials can only be obtained on special request from the forwarder.

No liability is accepted for verbal instructions and orders given by the exhibitor to the technical staff of the exhibition forwarding agent.

§ 6

The collection and storage of empty packing material is carried out by the forwarder following receipt of a written order. The Building and Fire authorities do not allow the storage of empty packing materials in the exhibition halls.

Should such materials be discovered following the end of the official build-up period, it will be removed by the forwarder at the exhibitors cost even in absence of an official order.

Empty cases are to be clearly labelled and suitably secured for removal before being handed over to the forwarder for storage.

§ 7

All claims of whatever nature must be made in writing at the forwarders office immediately. Verbal claims alone cannot be accepted.

§ 8

Forwarder invoices are payable upon receipt. The customer is deemed to be default (without warning or other preliminary action being required) at the latest 10 days after receipt of invoice. In case of such default the forwarder is entitled to charge interest as per the German Forwarders Terms and Conditions (ADSp).

§ 9

The sole place of performance for all contractual obligations is Berlin. The sole place of jurisdiction for both parties in any lawsuit arising from such contracts is Berlin.

§ 10

The invoice will be issued by Schenker after performance of the service with itemization. Schenker has the right to invoice partial services separately. All payments are due immediately without deduction. In this context, Schenker reserves the right to carry out a credit assessment of each individual order. If the creditworthiness is assessed negatively by Schenker, Schenker has the right to invoice the ordered services in advance. In this case, the client will receive a provisional cost statement/invoice after receipt of the order, which is to be paid in advance. After completion of the service provision, Schenker will then send a final invoice. Depending on the scope of services, a subsequent claim or refund may then be made. Additional claims are due immediately without deduction.

§ 11

The use of your own technical equipment is not permitted. The exhibition forwarding agent reserves the right to sanction any use of the exhibitor's own equipment (forklift, work-platforms / scissor lifts) during the official set-up/dismantling period.

§ 12

This tariff takes effect as from 1st January 2026, at which date all previous tariffs are deemed to be invalid.

As of 09/2025



I. Courier and general cargo

Receipt, interim storage in our warehouse 14055 Berlin (weekdays Mon-Fri), transport to the venue in Berlin and delivery to the exhibition stand (positioning 1x)

– excluding customs clearance (see point VI) – charges each way:

- Surcharges according to tariff point VII

1 cbm = 250 kg		Euro
Small shipments up to 30 kg	lumpsum rate	109,00
31 – 200 kg	lumpsum rate	249,00
201 – 300 kg	lumpsum rate	299,00
301 – 500 kg	lumpsum rate	359,00
from 501 kg	per beginning 100 kg	67,00



II. Air freight via Berlin Airport BER

Transport from free arrival at BER airport to our warehouse 14055 Berlin (weekdays Mon-Fri), interim storage, transport to the venue in Berlin and delivery to the exhibition stand (positioning 1x) – excluding customs clearance (see point VI) & fees for shipments over 2000 kg and storage costs at BER (as per outlay) – charges each way

- Surcharges according to tariff point VII
- Handling from Airport FRA on request

1 cbm = 250 kg		Euro
Minimum 200 kg	lumpsum rate	479,00
201 – 300 kg	lumpsum rate	620,00
301 – 500 kg	lumpsum rate	750,00
from 501 kg	per beginning 100 kg	130,00



III. Sea freight

on request at



Fairs-City.Berlin@dbSchenker.com



IV. Provision of lifting equipment with personnel

- Surcharges according to tariff point VII

Forklift up to 3to including driver		Euro
Up to 2 ldm and max. 15 minutes	lumpsum rate	On request
per beginning hour		155,00
plus 1 hour delivery / removal		155,00
Other Tools and personell		
Pallet truck		On request
Scissor lift		On request
Workers		On request



V. Handling of empties and exhibition goods

Takeover at the exhibition booth, storage, return delivery to exhibition booth

- Basic Service Fee, Forwarders liability insurance/Risk Fee according to tariff point VII

Minimum 2 cbm		Euro
Empties handling	per beginning cbm	75,00
Exhibition goods	per beginning cbm	85,00
Surcharge for pick up/return delivery 8 pm – 7 am weekend, holidays		30 %



VI. Customs clearance at the fair customs office

Customs clearance		Euro
Carnet ATA Clearance	per Carnet ATA and way	195,00
Temporary or permanent import customs clearance	per clearance incl. 1 HS Code + each additional HS Code	195,00 20,00
T1 Cluster for bonded transfer to / from our warehouse (import/Re-export) as per NCTS 5	per clearance per each different HS code charged per HS code	195,00 20,00
Customs examination fee	each way and per clearance	105,00
Storage fee	per border-cleared Carnet ATA	85,00
Customs import/export bond fee	per temporary import / Re-export Transit doc./per month/ on CIF value Minimum	1 % 50,00
Third party charges	f.e. issuing of transit doc. To us	per outlay +10% outlay fee
Import duties and taxes		as per outlay
Prefinancing fee	On prefinanced import duties and taxes Minimum	15 % 45,00
Customs office fee and any other additional customs fees applicable		as per outlay



VII. Surcharges

For I – V		Euro
Basic service fee	per order / per way	50,00
Forwarders liability insurance	per order / per way	As premium list
Risk fee	per order / per way	3,00 / 6,00
Late arrival surcharge	arrival after deadline	30 %
Late booking surcharge – for services booked later than 48 hours before requested operation time		25 %
Provision of a booked service without use		max. order value
Waiting time	Surcharge for late arrival at set-up/dismantling	50 %
Overtime surcharge	Mon. – Fri. 6pm – 8am	50 %
For I – IV	saturday	50 %
	Sunday/holiday	100 %
Third party charges		as per outlay + 10 % outlay fee
Storage fees after 8th day	per beginning cbm and beginning month minimum	20,00 2 cbm



Please note that the percentage services are calculated on the order value.



We are at your disposal for any inquiries:

Tel.: +49 30 301 2995 450

Fax: +49 30 301 2995 8442

E-Mail: Fairs-City.Berlin@dbSchenker.com